

# DEFENSE BUSINESS BOARD



## **William R. Phillips**

### **Principal in Charge of KPMG's Federal Advisory Unit - Retired**

Mr. Phillips was the Principal in Charge of KPMG's Federal Advisory unit, located in McLean, Virginia. At KPMG he was responsible for the development and execution of the unit's business strategy, client services and business operations. His teams supported clients across the Federal Government, representing most all agencies, including the Departments of Treasury, Energy, Defense, and Homeland Security, in addition to the intelligence community. Services included financial management improvement, strategy, IT security and internal controls, and supply chain management. Prior to joining KPMG, Mr. Phillips was a Vice President at IBM responsible for their services to the global defense community. This included defense ministries, multi-national organizations such as NATO, and teaming partners from the aerospace and services industries. Mr. Phillips led PricewaterhouseCoopers Consulting's US defense practice prior to its acquisition by IBM in 2002.

Mr. Phillips has provided consulting services to the Department of Defense since 1978. He has personally focused on financial management operations improvements, CFO Act compliance, financial systems implementation, and general business operations. His clients have included the U.S. Army, U.S. Navy, U.S. Air Force, DFAS, DLA, and the Army/Air Force Exchange Service. He also provided support to former Secretary Rumsfeld's Financial Transformation Task Force in 2001.

Mr. Phillips earned a Masters degree in Business Administration from the College of William and Mary, and received his undergraduate degree from Dickinson College. He is the co-author of two books: Public Dollars, Common Sense: New Roles for Financial Managers (Coopers & Lybrand 1996) and Public Dollars Transformation (IBM 2002). He has published numerous articles addressing improvements to government business operations and testified before Congress on issues related to CFO Act implementation.

He is a Certified Government Financial Manager, and a member of the Association of Government Accountants, the American Society of Military Comptrollers, and the National Association of Public Administration.